

2012s-36

**Fighting Poverty: Assessing the Effect of a
Guaranteed Minimum Income Proposals in Québec**

Nicholas-James Clavet, Jean-Yves Duclos, Guy Lacroix

Série Scientifique
Scientific Series

Montréal
Décembre 2012

© 2012 *Nicholas-James Clavet, Jean-Yves Duclos, Guy Lacroix*. Tous droits réservés. *All rights reserved.*
Reproduction partielle permise avec citation du document source, incluant la notice ©.
Short sections may be quoted without explicit permission, if full credit, including © notice, is given to the source.



Centre interuniversitaire de recherche en analyse des organisations

CIRANO

Le CIRANO est un organisme sans but lucratif constitué en vertu de la Loi des compagnies du Québec. Le financement de son infrastructure et de ses activités de recherche provient des cotisations de ses organisations-membres, d'une subvention d'infrastructure du Ministère du Développement économique et régional et de la Recherche, de même que des subventions et mandats obtenus par ses équipes de recherche.

CIRANO is a private non-profit organization incorporated under the Québec Companies Act. Its infrastructure and research activities are funded through fees paid by member organizations, an infrastructure grant from the Ministère du Développement économique et régional et de la Recherche, and grants and research mandates obtained by its research teams.

Les partenaires du CIRANO

Partenaire majeur

Ministère du Développement économique,
de l'Innovation et de l'Exportation

Partenaires corporatifs

Autorité des marchés financiers
Banque de développement du Canada
Banque du Canada
Banque Laurentienne du Canada
Banque Nationale du Canada
Banque Royale du Canada
Banque Scotia
Bell Canada
BMO Groupe financier
Caisse de dépôt et placement du Québec
Fédération des caisses Desjardins du Québec
Financière Sun Life, Québec
Gaz Métro
Hydro-Québec
Industrie Canada
Investissements PSP
Ministère des Finances du Québec
Power Corporation du Canada
Rio Tinto Alcan
State Street Global Advisors
Transat A.T.
Ville de Montréal

Partenaires universitaires

École Polytechnique de Montréal
HEC Montréal
McGill University
Université Concordia
Université de Montréal
Université de Sherbrooke
Université du Québec
Université du Québec à Montréal
Université Laval

Le CIRANO collabore avec de nombreux centres et chaires de recherche universitaires dont on peut consulter la liste sur son site web.

Les cahiers de la série scientifique (CS) visent à rendre accessibles des résultats de recherche effectuée au CIRANO afin de susciter échanges et commentaires. Ces cahiers sont écrits dans le style des publications scientifiques. Les idées et les opinions émises sont sous l'unique responsabilité des auteurs et ne représentent pas nécessairement les positions du CIRANO ou de ses partenaires.

This paper presents research carried out at CIRANO and aims at encouraging discussion and comment. The observations and viewpoints expressed are the sole responsibility of the authors. They do not necessarily represent positions of CIRANO or its partners.

ISSN 1198-8177

Fighting Poverty: Assessing the Effect of a Guaranteed Minimum Income Proposals in Québec

Nicholas-James Clavet^{*}, *Jean-Yves Duclos*[†], *Guy Lacroix*[‡]

Résumé / Abstract

This paper analyzes the impact of a recent proposal made by Quebec's Comité consultatif de lutte contre la pauvreté et l'exclusion sociale to guarantee every individual an income equivalent to 80% of Statistics Canada's Market Basket Measure (MBM). Workers with earnings at least equivalent to 16 weekly hours paid at the minimum wage would be entitled to 100% of the MBM. These proposals are the focus of the paper because they had the potential to become official policy. We also investigate the impact of three alternative proposals: 1) A change in the cut-off from 16 to 30 hours; 2) a guaranteed income equivalent to 100% of the MBM; 3) A 3\$/hour conditional wage subsidy. To do this, we first estimate a structural labour supply model using the existing tax code and predict the labour supply of a representative sample of individuals based upon the parameter estimates of the model. Simulations show that the original proposal would have strong negative impacts on participation rates of low-earners and that its cost would exceed \$ 2 billion. Changing the cut-off is predicted to have little impact beyond those of the original proposals. Providing a guaranteed income equivalent to 100% of the MBM, on the other hand, would have a huge impact. We find that contrary to what is often assumed, guaranteed income schemes may increase poverty rates and the incidence of low-income rather than decrease them.

Keywords: Guaranteed Minimum Income, ex ante evaluation, labor market effects, financial cost.

Mots clés : Revenu minimum garanti, évaluation ex ante, effets sur l'offre de travail, coût financier.

* CIRPÉE, Université Laval.

† CIRPÉE, IZA, Université Laval et CIRANO.

‡ CIRPÉE, CIRANO, IZA, Université Laval. Email: jean-yves.duclos@ecn.ulaval.ca

1. Introduction

Over the past fifteen years, the Government of Quebec has introduced a number of relatively novel policies aimed at fighting poverty. The most comprehensive initiative has certainly been the enactment in 2002 of Bill 112, known as *An Act to Combat Poverty and Social Exclusion*. The Act is quite ambitious:

The object of this Act is to guide the Government of Québec and society as a whole towards a process of planning and implementing actions to combat poverty, prevent its causes, reduce its effects on individuals and families, counter social exclusion, and strive towards a poverty-free Québec.

Such an Act is unique in North America; it also constitutes a significant political innovation, if only because it makes poverty reduction an explicit and central policy priority. The Act also establishes *A National Strategy to Combat Poverty and Social Exclusion* and provides for the creation of an Anti-Poverty Fund (“Fonds québécois d’initiatives sociales”). It has further instituted an advisory committee known as the CCLP (“Comité consultatif de lutte contre la pauvreté et l’exclusion sociale”). The role of the CCLP is to advise the government on the planning, implementation and assessment of actions taken within the scope of the *National Strategy*. The CCLP may also make recommendations and give opinions on government policies that may have a direct or indirect impact on poverty and social exclusion.

In this context, the CCLP published in 2009 a report containing a series of interesting and important recommendations on the means of ensuring that all Quebecers have incomes that enable them to meet their basic needs (Comité consultatif de lutte contre la pauvreté et l’exclusion sociale 2009). Two of these recommendations (to which we refer jointly as the “CCLP recommendation”) are the focus of the present paper. They are singled out because they naturally lend themselves to analytical investigation and also because together they broadly amount to establishing a guaranteed minimum income.

The purpose of this paper is thus to investigate the likely impact of the CCLP recommendation on the employment and income of the residents of the Province of Quebec. Naturally, the usual *ex post* approaches to program evaluation cannot be relied upon as the recommendation has not yet been implemented. Rather, we rely on what is known as *ex ante* evaluation in the literature. An *ex ante* evaluation involves simulating the impacts of hypothetical/new programs or forecasting the impacts of existing programs in new contexts. Typically these evaluations depend on a structural estimation of the parameters of a model (Todd and Wolpin 2006) or on a reduced form model derived from a specific structural model.¹ The *ex ante* evaluation of a program then uses these behavioral parameters to estimate by how much behavior would be expected to change if the program were implemented.

¹A more recent reformulation (Todd and Wolpin 2008) builds on Ichimura and Taber (2000) and illustrates the use of reduced-form estimation of behavioral models in the evaluation of social programs without specification of functional forms.

Ex ante evaluations are particularly useful in a program development phase to make informed decisions for extending the target population of an existing program. They also facilitate an optimal use of limited resources by ensuring that governments make financial investments in programs that are likely to have a useful impact. These evaluations are helpful in considering implementation of new programs and can also serve as complements to future *ex post* evaluations.

Ex ante evaluations differ from *ex post* evaluations in that the data are observed for only the “untreated” population. In this case, the counterfactual to be estimated is the set of outcomes for the population to be treated rather than for the controls. The key identification condition in this approach boils down to the program having an impact only through individual budget constraints. This is precisely why we focus on two specific “recommendations” made in the CCLP report: they both impact the individual budget constraints. To be more specific, the two recommendations we investigate are the following (see recommendations 2 and 13 in Comité consultatif de lutte contre la pauvreté et l’exclusion sociale 2009):

Recommendation 1 *The CCLP recommends that, as a first step, baseline financial support be set at 80% of (Statistics Canada’s) Market Basket Measure (MBM) for disposable income in municipalities with a population of fewer than 30,000 inhabitants.*

Recommendation 2 *The CCLP recommends that individuals who work an average of 16 weekly hours at the minimum wage have a disposable income that is no lower than the above Market Basket Measure for disposable income in municipalities with a population of fewer than 30,000 inhabitants.*

These recommendations (to which we refer jointly as the “CCLP recommendation”) are the main focus of the paper because they were proposed by a government advisory committee and have the potential to become official policy. We nevertheless investigate three variants of the CCLP recommendation, one that is somewhat less generous and another that is somewhat more generous than the CCLP recommendation, and a third variant that is substantially different from the above but that mimics policies that were recently implemented in Canada on an experimental basis. More precisely, the three variants we consider are the following:

Variant 1 Change the 80%-100% MBM cut-off from 16 hours per week to 30.

Variant 2 Provide a level of financial support equivalent to 100% of the MBM to everyone, irrespective of hours of work.

Variant 3 Provide a 3\$/hour subsidy to individuals that are currently recipients of social assistance and who find a job and work at least 30 hours per week.

Consistently with the *ex ante* approach, we first estimate a structural labor supply model using a representative sample of Quebec residents and in which the budget constraints are based upon the existing tax code. We next modify the budget constraints in accordance with the above original and modified proposals and simulate their likely long-term impact on employment and income using the parameter estimates of the econometric model.

Our results show that the original CCLP recommendation would have a large negative impact on hours of work and labor force participation — and mostly so among low-income workers. In addition, the CCLP recommendation would be rather costly. It would amount to additional outlays of the order of \$ 2.2 billions per year, of which 85% would be borne by the provincial government. Changing the cut-off from 16 to 30 hours is predicted to have little impacts beyond those of the original recommendation. Providing a guaranteed income equivalent to 100% of the MBM would, however, have a large impact. The total program outlay would amount to \$ 3.7 billion, almost twice as much as for the original CCLP recommendation. The behavioral reactions to the guaranteed minimum schemes are large enough so that more individuals end up with a lower income than in the absence of those schemes. Only a conditional wage subsidy (Namely, the third variant that we analyze) has an unambiguously positive impact on labor supply and income.

2. Policy, Data and Budget Constraints

2.1. Self-sufficiency and Employment

As stressed in its Policy Statement (Gouvernement du Québec 2002), the Government of Quebec considers employment to be the primary road to independence and often the best way to combat poverty. The CCLP report and the government's statement are reminiscent of the debate on the competing objectives of providing sufficient income support to escape from material poverty while making work sufficiently attractive. Although social assistance typically provides low benefits (often insufficient to escape material poverty by most standards), in some circumstances it can represent an attractive alternative to low-paid work, especially for families with children. As stated by the Ontario Task Force on Income Security, "[a] modern income security system would expect and encourage individuals to assume personal responsibility for taking advantage of opportunities for engagement in the workforce or in community life" (Task Force on Modernizing Income Security for Working-Age Adults 2006, p.16). Longer-term receipt of social assistance can also reinforce poverty by deteriorating recipients' employment skills and by lowering their aspirations and morale. Parental use of social assistance can further increase the probability that their children will eventually be social assistance recipients (see Beaulieu et al. 2005 for evidence for Quebec).

Those governments that emphasize the importance of employment in combatting poverty have typically implemented so-called "in-work benefits" to encourage work. The Earned Income Tax Credit in the United States, the Working Tax Credit in the United Kingdom, and the Prime pour l'emploi in France are all examples of policies that attempt to make work "pay". A Canadian "Working Income Tax Benefit" (WITB) was introduced in March 2007 and consists of a relatively modest refundable tax credit set to 20% of earned income up to \$500 for individuals and \$1,000 for families that is reduced by 15% of net income for individuals earning more than \$9,500 and families earning more than \$14,500. The WITB aims at improving the incentives to work for low-income Canadians and to lower the so-called "welfare wall". Alternatives to these programs have also been proposed. The Task Force on Modernizing Income Security for Working-Age Adults (2006) proposes to combine a Basic Refundable Tax Credit and a Working Income Benefit to all low-income working-age adults; such a program would offer a maximum benefit of around \$4,000 per

year, which would begin to be clawed back at an income level of around \$5,000 per year and would be reduced to zero at income of \$21,000 per year. The benefit would not be available to those without earnings; Saunders (2005) has recently supported such a scheme.

There is a large consensus in the literature that policies that increase the incentives to work yield positive results (see, *e.g.* Keane 2011; Meghir and Phillips 2010; Meyer 2010). Men are usually found to be somewhat less responsive than women and single mothers to changes in the marginal tax rates. The decision of whether to take paid work is, however, quite sensitive to taxation and transfers for women and mothers in particular. Likewise, wage subsidies have also been found to yield interesting results in terms of participation. In Canada, the Self-Sufficiency Project (SSP; see Card and Hyslop 2005, Card and Hyslop 2009, Brouillette and Lacroix 2010) has shown that single mothers can respond strongly to a generous wage subsidy. Similar results have been found in Quebec where the Action Emploi program closely mimics the SSP setup (Brouillette and Lacroix 2011).

Because labor supply appears to be sensitive to taxation and subsidies, it is useful to investigate CCLP's sweeping recommendation prior to their being implemented. Before we turn to formal modelling, we discuss the data upon which our analysis is based and we graphically depict how the recommendation changes the individual budget sets.

2.2. *Sample Characteristics*

Our analysis uses data primarily drawn from Statistics Canada's Social Policy Simulation Database (SPSD/M) for 2004. SPSD/M provides a statistically representative database of individuals in their family context, with enough information on each individual to compute taxes paid to and cash transfers received from governments. The main component of the database is the Survey of Labor and Income Dynamics (SLID). Important variables that are unavailable in the SLID are imputed by Statistics Canada using the Survey of Household Spending (SHS) and administrative data. For the specific purposes of this study, additional variables such as the net value of residence, the value of financial assets and the net worth of the vehicles owned have also been imputed using the Survey of Financial Security of 2005 and Census data for 2001.²

Our sample omits individuals under 18 and over 65 years of age as well as full-time students and the disabled. Individuals reporting earnings from self-employment and those working on average more than 70 hours per week are also excluded from the sample. Overall, the sample consists of 3,031 individuals. The labor supply model is estimated for three distinct sub-groups: single men, single women, and single mothers.³ Table 1 reports descriptive statistics on key variables included in the econometric model. The patterns reported in the table are roughly consistent with those found in the census data, *e.g.*, single men are on average younger than both single women and single mothers. In addition, they tend to work more and earn a higher hourly wage rate. As a consequence, their earnings are also higher than those of the other groups. Single mothers in our sample have on average 1.72 children and 18% have preschoolers. The bottom panel of the table reports the

²The details of the imputations are not presented for the sake of brevity but are available upon request.

³Single fathers are not included because there are too few of them in the sample.

sample weights of each sub-group along with their respective census weights to assess the representativeness of our sample. Single women and single mothers are somewhat under-represented in our sample, whereas the opposite holds for single men. The discrepancies are partly attributable to relatively small sample sizes but also to the fact that the algorithm used to generate our sample could not be strictly applied to the census data.

Table 1: Descriptive Statistics

Variables	Single men		Single women		Single mothers	
	Mean	Std-dev	Mean	Std-dev	Mean	Std-dev
Age	38.08	11.23	43.12	13.29	40.96	8.13
Weekly hours of work	34.51	13.70	27.53	15.73	28.02	14.86
Earnings (\$1000)	43.42	66.23	23.42	34.86	21.45	16.84
Non-labor earnings (\$1000)	4.39	32.60	3.57	10.01	3.01	4.86
Hourly wage rate (\$)	16.51	5.14	14.50	4.09	14.75	3.99
# Children 0–18					1.72	0.95
Have preschool children					0.18	0.38
Sample size	1 809		831		391	
Sample weights	385 962		265 469		100 669	
Census weights	327 246		291 841		186 966	

2.3. Budget Constraints

In order to understand the likely impact of the CCLP recommendation and its variants, it is useful to depict graphically how they change the budget set of representative individuals. The budget sets are computed using the Canadian Tax and Credit Simulator (CTaCS) developed by Milligan (2008). CTaCS simulates the Canadian personal income tax and transfer system (provincial and federal). The program was slightly modified to take into account Quebec's 2004 welfare benefits (Gouvernement du Québec 2004).⁴ For the sake of simplicity, we assume that the CCLP benefits would not be taxable at the federal level nor at the provincial level, and that no Employment Insurance or Quebec Pension Plan premia would be levied against these benefits.

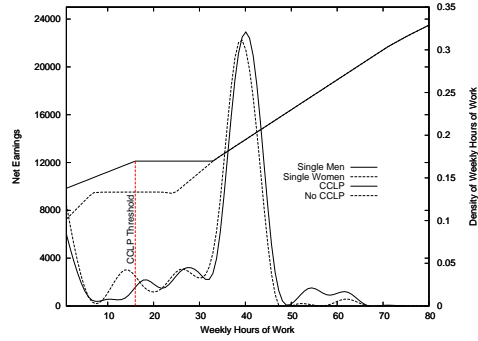
CCLP Budget Sets

Figure 1(a) plots the yearly net earnings of single males and single females with no assets, while Figure 1(b) focuses on single mothers with median assets.⁵ Both figures are drawn under the assumption that workers earn the minimum wage and work full-year at some weekly hours of work shown on the horizontal axis.

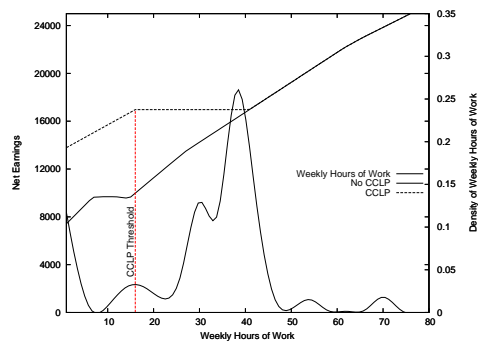
The dotted lines in both figures depict the budget sets under existing social assistance programs. The solid lines are the budget sets derived from the CCLP recommendation. The figures also plot the (weighted) densities of work hours based on our sample data. In

⁴Welfare benefits are means tested. A number of variables need to be imputed in order to determine potential welfare benefits such as net property value (home and car) and the net value of financial assets. They are imputed based on auxiliary regressions using Statistics Canada's 2005 Survey of Financial Security.

⁵The CCLP recommendation made single mothers without assets worse off. It was agreed with members of the CCLP that for these households the budget set would remain as under the *status quo*.



(a) Single Males and Females With No Assets



(b) Single Mothers with Median Assets

Figure 1: Budget Sets for Singles and Single Mothers, with and without CCLP benefits

both figures, the densities peak at approximately 40 hours, although single mothers have a bimodal distribution with another peak at 30 weekly hours of work. The hours distribution highlights the fact that the majority of singles would have a strong incentive to reduce their hours of work. Even those whose earnings are higher than the cut-off point could still prefer to work less and earn less than they currently do.

Figure 1(a) focuses on single men and women. The budget set is identical for both groups because it is drawn under the same assumptions (minimum wage, no assets, *etc.*). Notice first that inactive individuals would gain under the CCLP recommendation. Indeed, they would receive a transfer equivalent to 80% of the MBM which is substantially more than the welfare benefits that prevailed in 2004. As they start working, their net earnings increase slowly because government transfers decrease fast. As they reach 16 hours per week, workers face an implicit tax rate of 100%.⁶ Beyond 32 weekly hours of work they

⁶We acknowledge that the CCLP recommendation could be interpreted in slightly different ways with respect to the structure of the withdrawal rates of CCLP benefits as income increases. Our interpretation was validated by members of the CCLP through personal conversations.

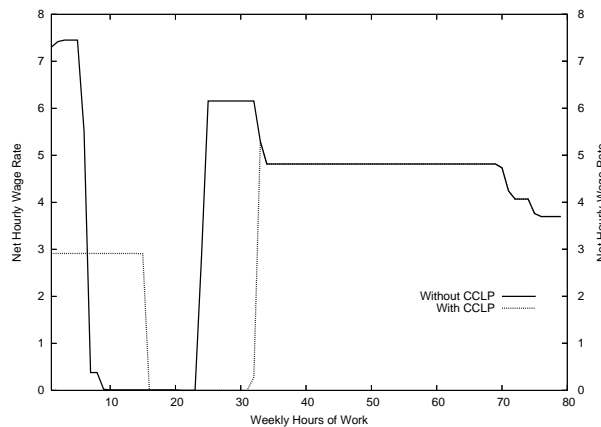


Figure 2: Net Hourly Wage Rate, Minimum Wage Worker, No Assets

are no longer entitled to the transfer and they face the standard tax system. Under the existing system, net earnings increase faster than under the CCLP recommendation at first due to the earnings disregard in the determination of welfare benefits. A plateau is reached as early as 7 hours of work per week because welfare benefits are taxed at an implicit rate of 100% beyond the corresponding earnings.

Figure 1(b) depicts the budget sets and the distribution of weekly hours of work of single mothers with median-level net assets and earning the minimum wage rate. Under the current welfare regime their monthly benefits are relatively low because they are means-tested. Under the CCLP regime, single mothers would enjoy a considerable increase in earnings.

To gain a better understanding of the implicit incentive effects in both the CCLP and the *status quo* worlds, Figure 2 sketches the net hourly wage rate a single female earning the gross minimum wage and with no assets would enjoy as she increases her weekly hours of work. In the current world, the income disregard in the welfare system ensures a recipient's earnings are not taxed away at low hours of work. She thus enjoys a net wage rate of \$7.45/hour. As her earnings increase beyond the disregard, every additional dollar of earnings decreases her welfare benefits by one dollar. She thus earns a net wage rate of \$0/hour. Once her earnings completely exhaust her benefits, she starts paying income taxes and thus enjoys a net wage rate of about \$6/hour. Finally, as her earnings increase beyond the first income tax bracket, she starts paying yet more taxes and works for a net wage rate of about \$5/hour as a result.

In the CCLP world, the first hour of work increases earnings by as little as \$2.91 because the transfer received from the government decreases at a constant rate between 80% of the MBM at zero hours of work and 100% of the MBM at 16 hours of work. Subsequently, as she works beyond 16 hours of work per week, she receives a net wage rate of \$0/hour. Only once she reaches 32 hours per week is her net wage rate again positive. This is because her earnings at 32 hours per week are just equal to 100% of the MBM. Working in excess of

32 hours per week brings her beyond the threshold and she no longer receives any transfer. Her earnings are then large enough for her to pay income taxes.

The CCLP recommendation does not remove the “welfare trap” *per se*. They simply shift it rightwardly and as a consequence changes the incentive effects at low hours of work.

Variants of CCLP Budget Sets

Recall that Variant 1 proposes to change the 80%-100% MBM cut-off from 16 hours per week to 30, while under Variant 3 individuals who leave social assistance and work at least 30 hours per week would receive a wage subsidy equivalent to 3\$/hour under the current welfare system. The rationale for these variants lies in recent policies that were either implemented in Québec or were part of demonstration projects conducted in British Columbia. Indeed, both the Self-Sufficiency Project (SSP, in British Columbia) and the Action Emploi program (AE, in Québec) required welfare participants to work at least 30 hours per week to qualify for an income subsidy. The AE program provided a 3\$/hour subsidy whereas the SSP project was somewhat more generous.⁷ Variant 3 corresponds more closely to what is usually thought of as a universal guaranteed income.

Figure 3 illustrates the budget sets of the CCLP recommendation along with the three variants we consider. The figure is drawn for single mothers with median asset values (the hours distribution is not depicted for ease of reading).

As before the solid line represents the current welfare system. The CCLP recommendation corresponds to the budget set that originates at 13,573\$ and peaks at 16,967\$ at 16 hours of work per week. Variant 1 consists in moving the threshold to qualify for 100% of the MBM from 16 to 30 hours. This results in rotating the budget line clockwise and thus makes the new policy less attractive financially. Variant 2, which is the most generous scheme, provides everyone an income equivalent to 100% of the MBM, irrespective of work effort. This is illustrated by the horizontal line that starts at a level of income of 16,967\$. Variant 3 is a 3\$/hour subsidy conditional on working at least 30 hours per week. The subsidy is offered only to those that do not work and can thus have only a positive impact at the so-called extensive margin – that is, on the decision to work or not. The decision to work boils down to a comparison between the utility level at zero hours of work with that accruing at 30 hours of work or more.

The behavioral responses to the different schemes are complex and hard to predict *a priori*. In some cases, they can be signed unambiguously but their magnitude cannot be ascertained easily because they depend upon potential wage rates as well as on observed and unobserved individual characteristics. We must therefore rely upon a structural econometric model to estimate their likely impact. In the next section, we briefly sketch the econometric approach we use to estimate the model. Interested readers can find the technical details in Appendix A.

⁷The AE program was implemented for a single year in 2002 and those who qualified were entitled to a (declining-with-years) wage subsidy during three years (see Brouillette and Lacroix 2011). AE has since been replaced by the Prime au Travail program which is more akin to a negative income tax.

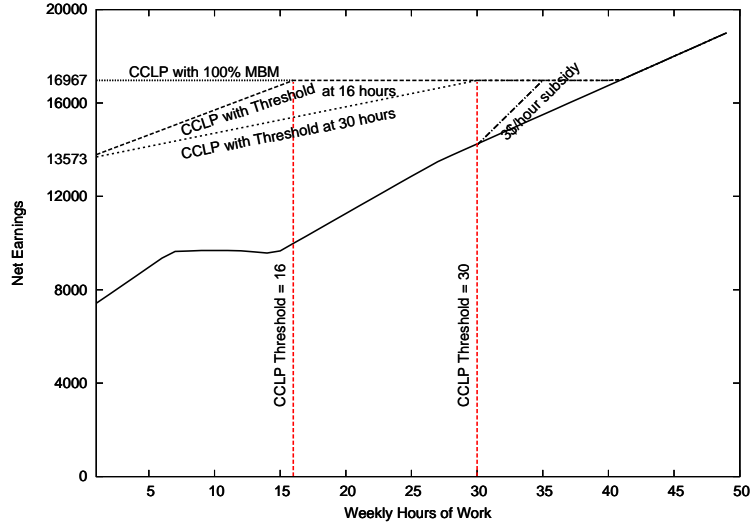


Figure 3: CCLP and modified CCLP Budget Sets

3. Econometric Model

In order to conduct coherent policy simulations, the labor supply model must investigate individual behaviour in a theoretically consistent manner.⁸ Unfortunately, the highly non-linear (and often non-convex) budget constraints make that task particularly demanding if we treat hours of work as a continuous choice variable. To ease the task, it is often customary to follow Soest and Das (2001) and focus on a discrete number of weekly hours of work. Thus, let the choice set facing an individual be given by $\{h^1, h^2, \dots, h^p\}$, where p is the number of possible choices of hours of work. Individuals are assumed to maximize a well-behaved utility function defined over leisure, l , and net income, y , with respect to time and income constraints:

$$\max U^i(l^i, y^i) \quad s.t. \quad y^i \leq y^i(l^i, w) \quad \text{and} \quad l^i \leq T, \quad (3.1)$$

where i corresponds to a given level of leisure. Hours of leisure, $(l^i = T - h^i)$, are given by the time endowment, T , from which we subtract hours of work, h^i . We fix $T = 80$ hours per week.⁹ Net income equals earnings, wh^i , plus exogenous non-labor income, N , and government transfers, B , less income taxes, T (Keane and Moffitt 1998):

$$y^i(h^i) = wh^i + N + B(wh^i, N, X) - T(wh^i, N, X), \quad (3.2)$$

where X is a vector of demographic variables.

We use a translog utility function because of its useful properties and well-known flexibility.

⁸In particular, the Slutsky restrictions must be satisfied.

⁹According to Gong and van Soest (2002), the parameter estimates are relatively insensitive to this particular normalization.

It is defined as:

$$u^i(l^i, y^i) = \beta_1 \log(l^i) + \beta_2 \log(l^i)^2 + \beta_3 \log(y^i) + \beta_4 \log(y^i)^2. \quad (3.3)$$

In particular, this utility function is locally flexible to the second order and does not impose the quasi-concavity of preferences.¹⁰ As is customary, preference heterogeneity is introduced in the leisure parameter β_1 :

$$\beta_1 = \alpha_0 + \alpha_1 \log(\text{Age}) + \alpha_2 \log(\text{Age})^2 + \alpha_3 \text{NB018} + \alpha_4 (\text{Preschool} > 0) + \nu, \quad (3.4)$$

where *NB018* is the number of children below 18, and (*Preschool* > 0) is a dummy variable equal to one when a preschooler is present in the household. Preference for leisure also varies with unobserved characteristics, ν , random component. The latter is assumed to be independently and identically distributed as a normal random variate with mean zero and variance σ^2 .

To allow for optimization errors, we also assume that the utility function itself has a random term ξ^i :

$$U^i(l^i, y^i) = u^i(l^i, y^i) + \xi^i. \quad (3.5)$$

This assumption is made to allow for the possibility that individuals may not know their utility levels perfectly, or for the fact that their optimal choice of labor supply may not correspond exactly to the discrete choices we model; it also allows for the fact that the kinks introduced by taxation may generate bunching at levels of labor supply different from those specified by the discrete model that we implement. For the purpose of identification, ξ^i is assumed to be independently and identically distributed as a Type-I extreme value random variate (namely, the Gumble distribution).

According to equation (3.1), an individual will choose h^i if u^i is greater than the utility associated with the other alternatives. Given the stochastic specification of the model, the probability this will happen, conditional on a given value of ν , is given by:

$$\Pr [u^i \geq u^j \forall j] = \frac{\exp(u^i(l^i, y^i) | \nu)}{\sum_{j=1}^p \exp(u^j(l^j, y^j) | \nu)}. \quad (3.6)$$

The literature on discrete labor supply models has generally found that such models tend to under predict the number of individuals with $h = 0$. This will occur if the “fixed costs” associated with work are omitted from the analysis. For instance, Cogan (1981) insisted early on that both the monetary costs (commuting, daycare, *etc.*) and non-monetary costs (psychic costs, stress, *etc.*) be accounted for explicitly in labor supply models. Obviously, many of these costs are difficult to observe but may be proxied by demographic variables. Fixed costs must be subtracted from income if $h > 0$. The problem with this is that income minus fixed costs may be negative, a possibility that cannot be dealt with due to the form of the translog utility function. Gong and van Soest (2002) have introduced the notion of

¹⁰The marginal utility of income must be positive for the model to be theoretically consistent (see Soest and Das 2001).

fixed income for not working. Instead of subtracting a fixed cost to work, a fixed income can be added to the income at zero hours of work, making inactivity a relatively more attractive alternative. Both approaches have the potential to capture the bunching at zero hours of work. For practical reasons, the model for single mothers is based upon the “fixed costs” approach, while the models for single males and females are based upon the “fixed income” approach.¹¹

Fixed incomes and fixed costs are incorporated into the model by replacing $u(y^i, l^i)$ by $u(y^0 + FI, l^0)$ and $u(y^i - FC, l^i)$, $\forall i > 0$, respectively. The precise specification is

$$FI = \gamma_0 + \gamma_1 \ln(A) \quad (3.7)$$

$$FC = \delta_0 + \delta_1(\text{Preschool} > 0). \quad (3.8)$$

Equation (3.7) assumes that the fixed income is related to age and equation (3.8) states that the fixed costs of working are associated with the presence of preschoolers. The two specifications could be made to depend on a richer set of covariates. To save on the degrees of freedom, the most parsimonious specification that nevertheless fitted the data well was, however, selected.

We make one last modification to the standard model to account for the bunching of weekly hours of work around 40. We thus write:

$$U^i(l^i, y^i) = u^i(l^i, y^i) + \theta(h = 40), \quad (3.9)$$

where $(h = 40)$ is a dummy indicator equal to one if the individual works exactly 40 hours per week. The parameter θ proxies a fixed effect that increases the utility associated with working forty hours per week.

Finally, note that equation (3.6) is written conditionally on a given realization of the random component v . The unconditional probability is obtained by integrating it out:

$$\Pr[u^i \geq u^j \forall j] = \int \frac{\exp(u^i(l^i, y^i) | v)}{\sum_{j=1}^p \exp(u^j(l^j, y^j) | v)} \phi(v; 0, \sigma^2) dv, \quad (3.10)$$

where ϕ is the density of v . Because v is assumed to follow a normal distribution, equation (3.10) does not have a closed-form solution. We thus simulate the integration by drawing $R = 100$ draws of v_q , $q = 1, \dots, R$, from the normal distribution for each observations and compute the expected probability (3.10) as:

$$\widehat{\Pr}[u^i \geq u^j \forall j] = \frac{1}{R} \sum_{q=1}^R \frac{\exp(u^i(l^i, y^i) | v_q)}{\sum_{j=1}^p \exp(u^j(l^j, y^j) | v_q)}. \quad (3.11)$$

The maximization of the simulated likelihood function yields consistent and efficient parameter estimates if $\sqrt{N}/R \rightarrow 0$ when $R \rightarrow +\infty$ and $N \rightarrow +\infty$ (N being the number of

¹¹Both approaches were in fact used for all groups. The specifications chosen offered the best fit.

observations; see Gouriéroux and Monfort 1991; 1996).¹²

4. Estimation and Simulation Results

4.1. Estimation Results

The parameter estimates of the labor supply model of the three samples are presented in Table 2. The parameters for the three samples are compatible with the required quasi-concavity of the preferences, either globally or locally¹³: this is the case for 100 % of single males and females and for 94.37 % of single mothers. Furthermore, net income is found to be a normal good for 100% of single females, 98.19% of single mothers, and 96.47% of single males.¹⁴ It thus appears that, for the majority of the individuals in our samples, hours of work can legitimately be represented as the outcome of the maximization of utility under a budget constraint.

As a check on the overall fit of the model, we report observed and predicted distributions of hours of work for the three samples separately in Figures 4(a)– 4(c). For each individual we compute the budget constraint based upon his/her characteristics.¹⁵ Next, we compute the utility associated with each discrete point of his/her budget constraint.¹⁶ The discrete point that yields the highest utility level is then selected. The figures show that the model does a good job at predicting observed outcomes. Indeed, the differences between observed and predicted choices are small for each sample. In particular, the fit at zero $[0,4[$ and at $[36,44[$ and $[35,45[$ is almost perfect. Since the parameter estimates for the three samples are consistent with *a priori* expectations and since nearly all individuals behave consistently with basic economic theory, we proceed to simulate the expected impact of the CCLP recommendation and of its variants with some confidence.

4.2. Simulation Results

The simulation exercise follows the strategy that was outlined in the previous section. Individual budget sets are computed in accordance with the proposals and based upon individual characteristics using CTaCS. Net income is computed for each discrete point of the budget constraint. Finally, the utility level of each point is computed and the one that yields the highest utility is selected (taking into account the distribution of the different random terms).

¹²The literature suggests that $R = 20$ appears quite adequate (see ?, ?).

¹³Our specification is such that the preferences are quasi-concave whenever $u_{ll}u_y^2 + u_{yy}u_l^2 < 0$, where u_{ll} is the second-order derivative of u with respect to l , u_y is the first-order derivative of u with respect to y , and where u_{yy} is the second-order derivative of u with respect to y .

¹⁴Net income is normal if $u_{ll}u_y < 0$. See Appendix A for a discussion of the parameter estimates.

¹⁵Age, hourly wage rate, net assets, etc.

¹⁶The number of discrete points differs between samples to reflect the empirical distribution of weekly hours of work and to ensure there are enough sample points at each point.

4.2.1. Simulation of the CCLP recommendation

The upper panel of each section of Table 3 reports the impact on weekly hours of work of the CCLP recommendation. The 2004's hours distribution is presented in the last column of the table. Thus, for example, 11.63% of single men worked between [0,4[hours per week in 2004, and hours as many as 56.24% worked between [36,44[hours per week. The hours distribution following the CCLP recommendation is shown at the bottom of the upper panel of each section of Table 3. Hence, after the reform, 25.34% of single men would work between [0,4[hours per week.

The expected hours distribution following the implementation of the recommendation is reported column-wise. The matrices thus decompose the total change in the hours distribution into its different components. Numbers above the diagonal correspond to an increase (in percentage points) in weekly hours of work following the implementation of the CCLP recommendation, whereas the converse holds for numbers below the diagonal.

For single men, a comparison between the diagonal elements with those of the right-most column reveals an important change in the hours distribution: the share of workers reporting between 36 and 44 hours per week would decrease from 56.24% to 43.85%.¹⁷ For these workers, the decrease in full-time work would translate into a larger share of non-participation (+9.98% in the [0,4[hours bracket) and an increase in the [4,12[bracket (+1.85%). The difference in hours of work is reported in the line entitled "Change". There we see that the the CCLP recommendation would increase overall non-participation by 13.77 percentage points. Basically no change is reported above the diagonal of the matrix. This is not surprising given that the CCLP recommendation offers little incentive to increase weekly hours of work.

The results for single women are very similar to those of single men except for the fact that the changes in the hours of work distribution is more evenly spread out. The overall increases in the [0,4[and [4,12[brackets (+12.64% and +1.93%, respectively) are associated with overall decreases in the [28,36[and [36,44[brackets (-2.68% and -10.69%, respectively). Just as in the above section of Table 3, very little is reported above the diagonal, and thus the CCLP's recommendation is predicted to have a significant negative impact on the labor supply of single females.

Recall from our previous discussion that only those single mothers who have significantly positive assets are expected to react to the CCLP recommendation. The simulation results are consistent with this conjecture. The changes in the hours distribution are small and none is statistically significant, save for the [35,45[bracket. For the [35,45[bracket, the share of full-time work is predicted to decrease by 4.34 percentage points, much less than what is predicted for single males and females. This is because although the majority of single mothers (80%) in our sample have net positive assets, in only 45% of cases are these assets large enough to decrease single mothers' entitlement to social welfare benefits. In addition, only 37% of the single mothers in our sample would be entitled to yearly CCLP benefits larger than 100\$. Consequently, they are not expected to react strongly to the

¹⁷Most estimates are statistically significant. To avoid cluttering the table, we only indicate those that are not statistically significant at the 10% threshold.

introduction of the CCLP recommendation.

Table 4 goes one step further and reports the impact of the recommendation on the expected weekly hours of work with respect to percentiles of net earnings.¹⁸ It also distinguishes between the intensive margin, *i.e.* the impact on hours of work conditionally on working, and the extensive margin, *i.e.* the impact on participation *per se*. The table reveals a number of interesting results. To start with, most of the behavioral adjustments occur at the extensive margin, as shown in the first column. These results are entirely consistent with the recent literature on income taxes and labor supply (see, *e.g.*, Blundell 2000, Eissa and Hoynes 2006, Meyer 2002). Thus, conditional on working, individuals decrease their weekly hours of work very little. Many choose, however, to stop working altogether. This response varies considerably with net earnings. According to Table 4, individuals in the bottom 10 and 25 income percentiles react most in percentage terms, while those in the upper percentiles react less, especially at the intensive margin. All behavioral adjustments at both the intensive and extensive margins are statistically different from zero.

4.2.2. Simulation of CCLP Variants 1– 3

Recall that Variant 1 of the CCLP recommendation proposes to move the 80%-100% cut-off from 16 weekly hours of work to 30. Doing so rotates the budget set clockwise (see Figure 3), thus making work less attractive for those out of employment (extensive margin), while simultaneously increasing the incentives to decrease hours for those already working (intensive margin). The results are reported in the lower panel of each section of Table 3. The simulation results show that labor supply under Variant 1 is almost identical to what would arise under the CCLP recommendation. Because of the similarity between the two schemes, and for the sake of brevity, we do not report the entire transition matrices but focus on the total changes in hours of work under Variant 1. For each population considered, the model predicts there will be fewer active individuals, and consequently more unemployed individuals.

The simulation results of Variants 2 and 3 are reported in Table 5. Each section of the table is divided into two panels. The upper panels report the transition matrices that would be observed if a universal transfer amounting to 100% of the MBM were implemented. The lower panels focus on the impact of providing a 3\$/hour conditional wage subsidy. The wage subsidy is offered only to those who do not work, and thus can only have an impact at the extensive margin, *i.e.*, can only induce non-participants to find a job.

The model predicts that the 100% MBM scheme would have very large effects on the labor supply of single males and females alike. In both cases, the proportions of full-time workers would decrease by as much as 17.7 and 14.7 percentage points, respectively. The overall increase in non-participation would be 22.0 and 19.4 percentage points respectively. Nearly every level of hours of work decrease in favour of non-participation and the [4,12] bracket. This behavioral adjustment arises because the 100% MBM scheme generates a (negative) income effect on labor supply. The negative reaction is no surprise. The

¹⁸The table reports the *expected* number of hours of work, not the distribution of the discrete hours of work as in previous tables.

magnitude of the response is somewhat surprising. Single mothers reduce their labor supply much less because the 100% MBM transfer is not much different from the welfare benefits to which they are already entitled.

The 3\$/hour wage subsidy, as expected, increases the labor supply of each group considered in Table 5. Overall, non-participation among single men decreases by 3.3 percentage points, whereas it decreases by 4 percentage points among single women and single mothers. The magnitude of the response is surprisingly close to that found by Brouillette and Lacroix (2011). Brouillette and Lacroix (2011) analyse the impact of the Action Emploi program referred to in the introduction, which offers a 3\$/hour subsidy to welfare recipients who find a full-time work (30 hours or more). Action Emploi is estimated to have decreased non-participation by single mothers by anywhere between 4.2 and 6.6 percentage points. Our structural model generates very similar results despite the fact that it is an *ex ante* exercise and despite the fact that it rests upon an entirely different set of assumptions, model and data. The fact that this structural model is able to replicate well the findings of Brouillette and Lacroix (2011) would seem to provide further credence to our simulations.

4.3. *The Cost of the CCLP recommendation*

All in all, our simulation results show that single males and females would react strongly to the CCLP recommendation. Furthermore, our simulations also show that those that would respond most are precisely those that have the lowest current earnings. The sharp decreases in participation rates and ensuing decreases in income taxes, coupled with sizeable outlays, may make the CCLP recommendation costly. We now turn to this issue.

In addition to the CCLP benefits *per se*, the CCLP costs to the federal and provincial governments must take into account changes in income taxes, transfers, social assistance benefits, Quebec Pension Plan and Employment Insurance premiums, *etc.* These changes are computed under two different scenarios. In the first, the *accounting* scenario, we assume that the labor supply response following the implementation of the CCLP recommendation is null. In the second, the *behavioural* scenario, we allow for such a response. In both cases, we start by computing the taxes and transfers of each individual in our sample based on their observed labor supply. We next modify the budget constraints according to the CCLP recommendation and compute the taxes and transfers again. The differences are then multiplied by the individual sample weights to obtain an aggregate estimate of the cost of the two scenarios.

Table 6 reports the detailed costs associated with both scenarios. The upper-half panel concerns the *accounting* scenario. Recall that we assume that the CCLP benefits would not be taxable at the federal level and at the provincial level, and that no Employment Insurance or Quebec Pension Plan premiums would be levied against those benefits.¹⁹ In the case in which federal taxes would be levied against the CCLP benefits, the latter would have to be increased so that the net income accruing to the individual would meet the CCLP income objectives. Those additional CCLP expenses would represent an additional cost for

¹⁹Because of this, the CCLP benefits correspond to the amount over and above the standard welfare benefits that are needed to meet the Market Basket Measure target.

the provincial government and additional revenues for the federal government. From a joint provincial-federal fiscal perspective, the overall cost of the CCLP recommendation would, however, not be altered were the benefits to be taxed at the federal level.

The upper panel of Table 6 represents the additional cost the provincial government would have to bear in order to implement the CCLP's recommendation. The amounts are in addition to the standard welfare benefits. Many more individuals would receive CCLP benefits than there are welfare recipients. Consequently, the additional amounts are sizeable. The *per capita* cost of the recommendation would vary between \$500 and \$700 per individual, and are slightly larger for single women.

The lower panel of Table 6 reports the results of the *behavioral* scenario. Federal and provincial income taxes decrease because many individual decrease their labor supply in response to the CCLP benefits. Social assistance payments increase for the same reason: those who reduce their hours of work substantially or completely often become entitled to welfare benefits. The CCLP payments thus correspond to the additional outlays the government must bear to meet the requirements of the CCLP's recommendation. They are larger than in the *accounting* scenario because many individuals are expected to decrease their labor supply sufficiently to qualify for the benefits. The overall cost of the recommendation is predicted to be important: approximately \$2,870 per individual, which is more than four times the *per capita* cost of the *accounting* scenario. The total CCLP costs would then be of the order of \$2.2 billion, 85% of which would be borne by the provincial government. The remaining \$331 million would be borne by the federal government, \$286 million of which through a decrease in personal income tax revenue.

Table 7 reports the overall cost of the CCLP recommendation along with those of Variants 1–3. We also indicate for each sample and for each case the proportions of individuals whose net income would increase, decrease or remain constant. Were the CCLP's recommendation implemented, the simulations indicate that slightly more would individuals would see their income decrease. This result is entirely driven by behavioural adjustments: non-participants benefit from an increased income whereas those who decrease their labor supply do so at the cost of lower income. As mentioned above, increasing the hours cut-off from 16 to 30 hours of work is predicted to have little behavioural impact. Consequently, the costs associated with this proposal are almost identical to those of the original CCLP recommendation. On the other hand, providing each individual with 100% of the MBM has a very large impact, both in terms of labor supply behaviour and income distribution. The overall cost of such a measure would amount to more or less \$ 3.7 billions, almost twice the cost of the original CCLP recommendation. In addition, proportionately more individuals would see their income decline due to a decrease in their labor supply. Finally, the table also shows the impact of providing a conditional wage subsidy. This proposal is aimed at a specific group of individuals and does not cause a negative income effect. It is consequently the least expensive measure and has a purely positive impact on the incomes of the targeted group. The federal government would even benefit from such a measure, since federal income taxes would increase and federal transfers would fall.

5. Conclusion

Guaranteed minimum income schemes are often proposed as a means to help reduce poverty. Yet, such schemes can generate important labor supply reactions due to built-in disincentives. The starting point of the paper stems from two recommendations (jointly termed the “CCLP recommendation”) that were recently made by Quebec’s Comité consultatif de lutte contre la pauvreté et l’exclusion sociale, and that have the potential to become official policy. Under the proposed recommendation, every individual would be guaranteed an income equivalent to 80% of the Market Basket Measure. Workers with earnings at least equivalent to 16 weekly hours paid at the minimum wage would be entitled to 100% of the Market Basket Measure (MBM).

To assess the potential impact of the CCLP recommendation, we first estimate a structural labor supply model using the existing tax code and a representative sample of the population of Quebec. We next simulate the impact of the recommendation by modifying the budget sets according to the CCLP recommendation and by predicting the labor supply of our representative sample based upon the parameter estimates of the labor supply model. The results show that the proposed scheme would have strong negative impacts on labor market participation rates, and mostly so among low wage workers.

In a world without labor market adjustments, the CCLP scheme is estimated to cost approximately \$ 460 million. When labor supply effects are accounted for, the cost increases to well above \$ 2 billion, due to recommendation’s effects on transfers and forgone taxes at the provincial and federal levels. The bottom line is therefore that such schemes may introduce significant negative labor market effects, and that their cost may be considerably underestimated if these disincentive effects are assumed away.

An important benefit of using a structural model is that other schemes can be simulated and compared to the original recommendation. We consider three variants to the CCLP recommendation: 1) a change in the hours cut-off from 16 to 30 hours of work per week to qualify for the full MBM guaranteed income; 2) a guaranteed income equivalent to 100% of the MBM, irrespective of labor supply; 3) a 3\$/hour wage subsidy to those unemployed individuals who find a full-time job (30 hours/week or more). The financial and behavioral impacts of the three proposals are estimated and contrasted to those of the CCLP recommendation. The simulation exercises show that changing the hours cut-off has very little impact both financially and in terms of labor supply relative to what is predicted under the CCLP recommendation. Providing a guaranteed income equivalent to 100% of the MBM has, however, a major impact both on work and on costs. The conditional wage subsidy has a positive impact on the income and on the labor supply of the unemployed. Because it is more focused than the other proposals, its fiscal impact is also more limited.

Guaranteed minimum income schemes are often analyzed within an “accounting” framework. That is, behavioral adjustments are often omitted because it is implicitly assumed that individuals do not react to financial incentives, or because modelling individual behavior is a relatively demanding task that – so it is believed or hoped – may not change much the conclusions of the “accounting” approach. In this paper, we find that such behavioral adjustments are important. They matter for two reasons. First, omitting labor supply adjustments leads to a serious underestimation of the costs of the proposals. Second, the

magnitude of the adjustments can be large enough so that more individuals end up with a lower income than in the absence of a guaranteed minimum income scheme. If the intention is to help individuals exit poverty, an efficient policy, from our model's perspective, would be to provide unemployed individuals a wage subsidy, not an unconditional income transfer. There is also mounting evidence on the efficacy of such policies in Canada and elsewhere.

An issue that has not been addressed in this paper concerns the public finance burden of financing the different schemes we have considered. The overall costs of the schemes vary between 2.1 and 3.7 billion dollars. Financing such large programs would necessarily require that taxes be raised. This would in all likelihood lead to yet larger labor supply adjustments. The costs reported in this paper are therefore probably conservative. We leave this issue open for future research.

References

- Beaulieu, Nicolas, J.-Y. Duclos, Bernard Fortin, and Manon Rouleau (2005) 'Intergenerational reliance on social assistance: Evidence from Canada.' *Journal of Population Economics* 18(3), 539–562
- Blundell, Richard (2000) 'Work Incentives and "In-Work" Benefit Reforms : A Review.' *Oxford Review of Economic Policy* 16(1), 27–44
- Brouillette, Dany, and Guy Lacroix (2010) 'Heterogeneous treatment and self-selection in a wage subsidy experiment.' *Journal of Public Economics* 94, 479 – 492
- (2011) 'Assessing the impact of a wage subsidy for single parents on social assistance.' *Canadian Journal of Economics/Revue canadienne d'économie* 44(4), 1195–1221
- Card, David, and Dean R. Hyslop (2005) 'Estimating the effects of a time-limited earnings subsidy for welfare-leavers.' *Econometrica* 73(6), 1723–1770
- Card, David, and Dean R. Hyslop (2009) 'The dynamic effects of an earnings subsidy for long-term welfare recipients: Evidence from the self sufficiency project applicant experiment.' *Journal of Econometrics* 153(1), 1–20
- Cogan, J. (1981) 'Fixed cost and labour supply.' *Econometrica* 49, 945–964
- Comité consultatif de lutte contre la pauvreté et l'exclusion sociale (2009) 'Advisory opinion on individual and family income improvement targets, on optimal means for achieving them, and on baseline financial support.' Technical Report, Government of Quebec
- Eissa, N., and H. Hoynes (2006) 'Behavioral responses to taxes: Lessons from the EITC and labor supply.' *Tax Policy and the Economy* 20, 74–110
- Gong, X., and A. van Soest (2002) 'Family structure and female labour supply in Mexico City.' *Journal of Human Resources* 37, 163–191
- Gouriéroux, C., and A. Monfort (1996) *Simulation-Based Econometric Methods Core Lectures* (Oxford University Press)
- Gouriéroux, C., and A. Monfort (1991) 'Simulation based econometrics in models with heterogeneity.' *Annales d'économie et de statistique* 20(1), 69–107
- Gouvernement du Québec (2002) 'The will to act, the strength to succeed.' National Strategy to Combat Poverty and Social Exclusion
- Gouvernement du Québec (2004) 'Règlement sur le soutien du revenu, R.Q. c. s-32.001, r.1'
- Ichimura, Hidehiko, and Christopher R. Taber (2000) 'Direct estimation of policy impacts.' NBER Technical Working Papers 0254, National Bureau of Economic Research, June
- Keane, M., and R. Moffitt (1998) 'A structural model of multiple welfare program participation and labor supply.' *International Economic Review* 39(3), 553–589

- Keane, Michael P. (2011) 'Labor supply and taxes: A survey.' *Journal of Economic Literature* 49(4), 961–1075
- Meghir, Costas, and David Phillips (2010) 'Labour supply and taxes.' In *Dimensions of Tax Design: The Mirrlees Review*, ed. Institute for Fiscal Studies (Oxford University Press) chapter 3, pp. 202–274
- Meyer, Bruce D. (2002) 'Labor supply at the extensive and intensive margins: The EITC, welfare, and hours worked.' *The American Economic Review* 92(2), 373–379
- Meyer, Bruce D. (2010) 'The effects of the EITC and recent reforms.' In *Tax Policies and the Economy*, ed. Jeffrey R. Brown, vol. 24 (Cambridge: MIT Press) pp. 153–180
- Milligan, K. (2008) 'Canadian Tax and Credit Simulator. Database, software and documentation.' Technical Report, University of British Columbia
- Saunders, Ron (2005) 'Lifting the boats: Policies to make work pay.' Vulnerable Workers Series 5, Canadian Policy Research Networks, Ottawa
- Soest, A. Van, and M. Das (2001) 'Family labor supply and proposed tax reforms in the Netherlands.' *De Economist* 149, 191–218
- Task Force on Modernizing Income Security for Working-Age Adults (2006) 'Time for a fair deal.' Technical Report, St. Christopher House and Toronto City Summit Alliance, Toronto
- Todd, Petra E., and Kenneth I. Wolpin (2006) 'Assessing the impact of a school subsidy program in Mexico: Using a social experiment to validate a dynamic behavioral model of child schooling and fertility.' *American Economic Review* 96(5), 1384–1417
- (2008) 'Ex ante evaluation of social programs.' *Annals of Economics and Statistics* (91/92), pp. 263–291

Table 2: Parameter Estimates of the Labor Supply Models

Variable	Est	StdErr	Est	StdErr	Est	StdErr
	Single Men		Single Women		Single Mothers	
$\ln(\text{Leisure})$	102.25	24.02	203.47	41.27	228.51	97.18
$\ln(\text{Leisure})^2$	1.32	0.8	-2.47	1.56	-3.93	1.40
$\ln(\text{Leisure}) \times \ln(\text{Age})$	-59.29	12.92	-100.66	20.07	-112.39	51.12
$\ln(\text{Leisure}) \times \ln(\text{Age})^2$	8.09	1.8	14.04	2.75	16.06	6.98
$\ln(\text{Leisure}) \times \text{NB018}$					0.44	0.41
$\ln(\text{Leisure}) \times (\text{Preschool} > 0)$					0.47	0.91
$\ln(\text{Net income})$	4.22	0.39	4.27	1.03	-1.27	0.93
$\ln(\text{Net income})^2$	0.018	0.02	0.058	0.03	0.89	0.28
40h/week (θ)	2.02	0.13	1.9	0.18	1.34	0.26
Fixed Income (FI)						
Constant (γ_0)	-36.85	6.51	-32.84	11.4		
$\log(\text{Age})$ (γ_1)	12.20	1.99	11.4	3.67		
Fixed Costs (FC)						
Constant (δ_0)					5.57	0.30
Preschool > 0 (δ_1)					6.78	2.84

Table 3: Transition Matrices of Weekly Hours of Work, CCLP and 16 to 30 hours Cut-Off (%)

		Single Men								
		CCLP (Simulated)								Total
Observed		[0, 4[	[4, 12[	[12, 20[	[20, 28[	[28, 36[	[36, 44[	[44, 52[	[52, 60[
[0, 4[		11.60	0.02	0.0	0.0	0.0	0.0	0.0	0.0	11.63
[4, 12[		0.04	2.06	0.0	0.0	0.0	0.0	0.0	0.0	2.11
[12, 20[		0.31	0.11	3.56	0.0	0.0	0.0	0.0	0.0	3.98
[20, 28[		0.96	0.19	0.06	4.87	0.0	0.0	0.0	0.0	6.08
[28, 36[		1.28	0.33	0.07	0.0	9.36	0.0	0.0	0.0	11.04
[36, 44[		9.98	1.85	0.53	0.03	0.0	43.85	0.0	0.0	56.24
[44, 52[		0.6	0.09	0.02	0.0	0.0	0.0	2.94	0.0	3.65
[52, 60[		0.62	0.09	0.02	0.0	0.0	0.0	0.0	4.55	5.28
Total		25.34	4.74	4.26	4.9	9.36	43.85	2.94	4.55	100.0
Change		13.77	2.63	0.29 [†]	-1.18	-1.68	-12.39	-0.71 [†]	-0.73 [†]	
		80%-100% Cut-Off from 16 to 30 hours (Simulated)								Total
Total		25.79	3.84	4.12	4.96	9.45	44.31	2.96	4.57	100.0
Change		14.16	1.74	0.14	-1.12	-1.59	-11.93	-0.68	-0.71	

		Single Women								
		CCLP (Simulated)								Total
Observed		[0, 4[	[4, 12[	[12, 20[	[20, 28[	[28, 36[	[36, 44[	[44, 52[
[0, 4[		25.46	0.05	0.02	0.0	0.0	0.0	0.0		25.53
[4, 12[		0.03	1.57	0.0	0.0	0.0	0.0	0.0		1.6
[12, 20[		0.66	0.06	3.96	0.0	0.0	0.0	0.0		4.68
[20, 28[		0.71	0.15	0.11	5.71	0.0	0.0	0.0		6.67
[28, 36[		2.06	0.39	0.21	0.02	9.81	0.0	0.0		12.49
[36, 44[		8.85	1.26	0.57	0.01	0.0	35.78	0.0		46.48
[44, 52[		0.4	0.05	0.07	0.01	0.0	0.0	2.0		2.54
Total		38.18	3.53	4.94	5.75	9.81	35.78	2.0		100.0
Change		12.64	1.93	0.26 [†]	-0.92	-2.68	-10.69	-0.54		
		80%-100% Cut-Off from 16 to 30 hours (Simulated)								Total
Total		38.51	2.97	4.7	5.79	9.95	36.08	2.01		100.0
Change		12.97	1.37	0.02	-0.88	-2.54	-10.4	-0.53		

		Single Mothers						
		CCLP (Simulated)						Total
Observed		[0, 5[	[5, 15[	[15, 25[	[25, 35[	[35, 45[	[45, 55[
[0, 5[		16.22	0.02	0.02	0.0	0.0	0.0	16.26
[5, 15[		0.0	5.85	0.0	0.0	0.0	0.0	5.85
[15, 25[		0.18	0.05	6.45	0.0	0.0	0.0	6.68
[25, 35[		0.68	0.31	0.16	17.33	0.0	0.0	18.48
[35, 45[		2.41	1.1	0.7	0.12	44.1	0.0	48.44
[45, 55[		0.08	0.06	0.0	0.0	0.0	4.14	4.29
Total		19.57	7.39	7.33	17.46	44.1	4.14	100.0
Change		3.31 [†]	1.55 [†]	0.65 [†]	-1.3 [†]	-4.34	0.15 [†]	
		80%-100% Cut-Off from 16 to 30 hours (Simulated)						Total
Total		19.76	6.92	7.31	17.53	44.32	4.16	100.0
Change		3.5 [†]	1.07 [†]	0.63 [†]	-0.95 [†]	-4.12	-0.13 [†]	

[†] The change is not statistically different from 0 at a 10% level.

Table 4: Simulated Impact of the CCLP Recommendation on Hours of Work, by Net Earnings Percentiles

	Total	0-10	0-25	75-100	90-100
% Change, Intensive Margin					
Single males	-2.88 %***	-11.41 %***	-8.18 %***	-0.36 %***	-0.23 %***
Single females	-2.88 %***	-13.06 %***	-9.96 %***	-0.71 %***	-0.54 %***
Single mothers	-2.04 %***	-0.34 %**	-1.22 %**	-2.50 %***	-0.45 %***
% Change, Extensive Margin					
Single males	-16.11 %**	-30.22 %***	-26.82 %***	-7.12 %***	-6.41 %***
Single females	-17.74 %**	-29.21 %***	-30.10 %***	-10.06 %***	-6.00 %***
Single mothers	-4.28 %***	6.74 %	-6.03 %***	-3.49 %**	-1.61 %***
% Change, Total					
Single males	-19.00 %***	-41.64 %**	-35.00 %**	-7.48 %**	-6.64 %**
Single females	-20.62 %***	-42.26 %**	-40.06 %**	-10.78 %**	-6.54 %**
Single mothers	-6.32 %***	-7.08 %***	-7.25 %***	-5.98 %***	-2.07 %***

** Statistically significant at 5%. *** Statistically significant at 1%.

Table 5: Transition Matrices of Weekly Hours of Work, 100% MBM and 3\$/hour Subsidy (%)

		Single Men								
		100% MBM (Simulated)								Total
Observed		[0, 4[	[4, 12[	[12, 20[	[20, 28[	[28, 36[	[36, 44[	[44, 52[	[52, 60[
[0, 4[		11.63	0.0	0.0	0.0	0.0	0.0	0.0	0.0	11.63
[4, 12[		0.13	1.97	0.0	0.0	0.0	0.0	0.0	0.0	2.11
[12, 20[		0.68	0.1	3.19	0.0	0.0	0.0	0.0	0.0	3.98
[20, 28[		1.46	0.18	0.05	4.39	0.0	0.0	0.0	0.0	6.08
[28, 36[		2.18	0.29	0.05	0.0	8.52	0.0	0.0	0.0	11.04
[36, 44[		15.69	1.65	0.36	0.02	0.0	38.52	0.0	0.0	56.24
[44, 52[		0.93	0.08	0.02	0.0	0.0	0.0	2.62	0.0	3.65
[52, 60[		0.96	0.08	0.02	0.0	0.0	0.0	0.0	4.22	5.28
Total		33.66	4.37	3.68	4.42	8.52	38.52	2.62	4.22	100.0
Change		22.03	2.26	-0.30	-1.66	-2.52	-17.72	-1.03	-1.06	
		With 3\$/hour Subsidy (Simulated)								Total
[0, 4[		8.37	0.0	0.0	0.0	0.34	2.41	0.3	0.22	11.63
Change		-3.26	0.0	0.0	0.0	0.34	2.41	0.3	0.22	

		Single Women								
		100% MBM (Simulated)								Total
Observed		[0, 4[	[4, 12[	[12, 20[	[20, 28[	[28, 36[	[36, 44[	[44, 52[
[0, 4[		25.49	0.04	0.0	0.0	0.0	0.0	0.0		25.53
[4, 12[		0.07	1.53	0.0	0.0	0.0	0.0	0.0		1.6
[12, 20[		1.16	0.06	3.46	0.0	0.0	0.0	0.0		4.68
[20, 28[		1.23	0.15	0.09	5.2	0.0	0.0	0.0		6.67
[28, 36[		3.27	0.4	0.16	0.01	8.66	0.0	0.0		12.49
[36, 44[		13.07	1.17	0.41	0.01	0.0	31.82	0.0		46.48
[44, 52[		0.65	0.06	0.06	0.01	0.0	0.0	1.76		2.54
Total		44.95	3.41	4.18	5.23	8.66	31.82	1.76		100.0
Change		19.41	1.80	-0.5	-1.44	-3.83	-14.66	-0.78		
		With 3\$/hour Subsidy (Simulated)								Total
[0, 4[		21.5	0.0	0.0	0.0	0.71	3.12	0.21		25.53
Change		-4.04	0.0	0.0	0.0	0.71	3.12	0.21		

		Single Mothers						
		100%MBM (Simulated)						Total
Observed		[0, 5]	[5, 15[	[15, 25[	[25, 35[	[35, 45[	[45, 55[
[0, 5[		16.25	0.01	0.0	0.0	0.0	0.0	16.26
[5, 15[		0.32	5.52	0.0	0.0	0.0	0.0	5.85
[15, 25[		0.43	0.07	6.18	0.0	0.0	0.0	6.68
[25, 35[		1.69	0.25	0.11	16.42	0.0	0.0	18.48
[35, 45[		5.48	0.88	0.55	0.05	41.5	0.0	48.44
[45, 55[		0.22	0.06	0.0	0.0	0.0	4.0	4.29
Total		24.4	6.79	6.84	16.47	41.5	4.0	100.0
Change		8.14	0.94	0.16	-2.01	-6.94	-0.29	
		With 3\$/hour Subsidy (Simulated)						Total
[0, 5[		12.24	0.0	0.0	0.93	2.77	0.32	16.26
Change		-4.02	0.0	0.0	0.93	2.77	0.32	

† The change is not statistically different from 0 at a 10% level.

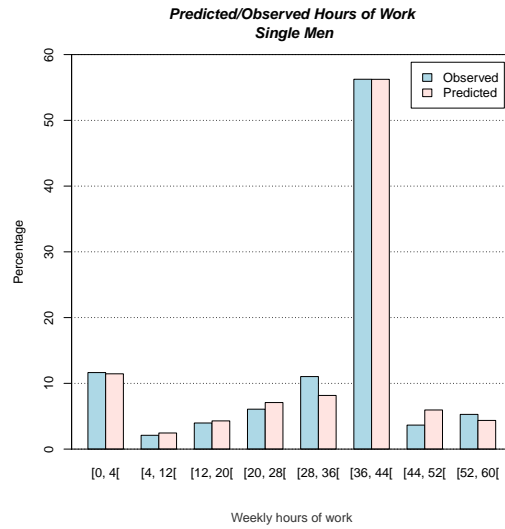
Table 6: Estimated Cost of the CCLP Recommendation, With and Without Labor Supply Adjustments (Thousands 2004 \$)

Item	Single men	Single Women	Single Mothers	Total	Per Capita
No Behavioral Adjustments					
Quebec government Cost	229 769	178 108	51 826	459 703	611
Cost <i>per capita</i>	595	671	515	611	
With Behavioral Adjustments					
Federal Income Taxes	-172,600***	-87,020***	-13,166***	-272,786***	-363***
Provincial Income Taxes	-189,100***	-90,189***	-14,475***	-293,764***	-391***
Federal Transfers	-891***	-2,712***	798***	-2,805***	-4***
Provincial Transfers	6,700***	1,918***	1,021***	9,639***	13***
Social Assistance	207,600***	111,700***	20,857***	340,157***	452***
QPP	-85,812***	-45,610***	-6,190***	-137,612***	-183***
Employment Insurance	-38,083***	-20,572***	-2,670***	-61,325***	-82***
CCLP	590,900***	393,100***	62,007***	1,046,007***	1,391***
Cost: Province <i>per capita</i>	1,080,052***	642,473***	104,550***	1,827,075***	2,429***
Cost: Provincial + Federal <i>per capita</i>	2,798***	2,420***	1,039***	2,158,365***	2,870***
Cost: Provincial + Federal <i>per capita</i>	1,289,829***	747,352***	121,184***	2,158,365***	2,870***
Number of individuals	3,342***	2,815***	1,204***	752,100	
	385,962	265,469	100,669	752,100	

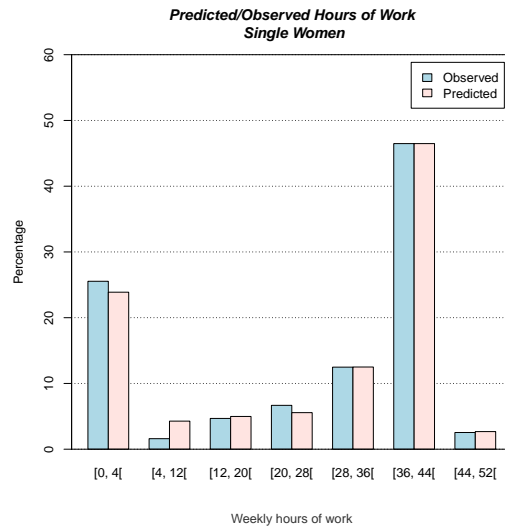
*** Statistically significant at 1 %.

Table 7: Cost of Alternative Policy Simulations (Thousands \$)

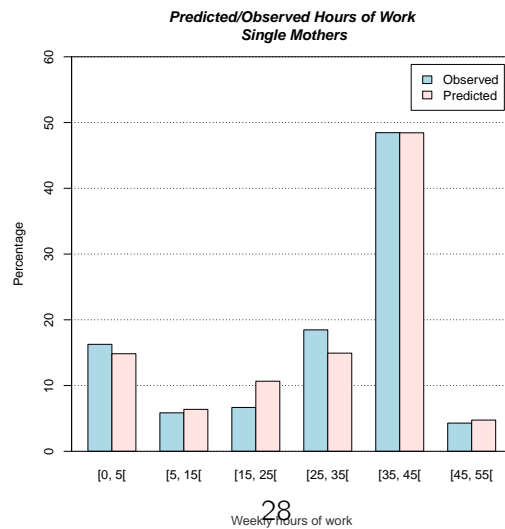
	Single Men	Single Women	Single Mothers	Total Total
CCLP recommendation				
Subsidy	590,900	393,100	62,007	1,046,007
Provincial Cost	1,080,052	642,473	104,550	1,827,074
Total Cost	1,289,829	747,352	121,184	2,158,366
Income increase (%)	11.9	14.0	5.3	11.8
Income decrease (%)	17.0	15.4	5.6	14.9
No change (%)	71.1	70.6	89.1	73.3
CCLP with threshold at 30 Hours				
Subsidy	566,400	381,300	56,504	1,004,204
Provincial Cost	1,046,560	626,863	97,050	1,770,473
Total Cost	1,249,056	728,334	112,384	2,089,774
Income increase (%)	11.9	13.9	5.3	11.8
Income decrease (%)	16.4	15.0	5.4	14.4
No change (%)	71.7	71.1	89.4	73.9
100% of the MBM				
Subsidy	1,112,000	708,500	132,100	1,952,600
Provincial Cost	1,881,864	1,100,327	222,618	3,204,810
Total Cost	2,198,815	1,257,780	253,925	3,710,520
Income increase (%)	12.2	15.5	13.7	13.5
Income decrease (%)	24.1	20.8	8.2	20.8
No change (%)	63.7	63.9	78.1	65.7
3\$ Wage subsidy for Non-Workers				
Subsidy	169,000	136,500	56,380	361,880
Provincial Cost	99,911	72,473	28,928	201,312
Total Cost	54,848	31,636	18,647	105,132
Income increase (%)	3.3	4.0	4.0	3.6
Income decrease (%)	0	0	0	0
No change (%)	96.7	96.0	96.0	96.4



(a) Single Men



(b) Single Women



(c) Single Mothers

Figure 4: Model Fit for Different Samples