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**CIRANO-CIRPÉE CONFERENCE ON  
INDUSTRIAL ORGANIZATION**

**JULY 8-9, 2015**

**HEC MONTRÉAL**

**3000, CHEMIN DE LA CÔTE-SAINTE-CATHERINE, MONTRÉAL  
PARIS ROOM – 3<sup>RD</sup> FLOOR**

**PROGRAM**

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**WEDNESDAY - JULY 8, 2015**

**8:30-9:00** CONTINENTAL BREAKFAST - ON SITE

**9:00-10:20** SESSION I

**Cheap Talk, Round Numbers, and the Economics of  
Negotiation**

Matt Backus, Cornell University

*Discussant: Heski Bar-Isaac, University of Toronto*

**10:20-10:40** COFFEE BREAK

**10:40-12:00** **Staggered vs. Simultaneous Price Setting with an Application  
to an Online Market**

Andrew Sweeting, University of Maryland

*Discussant: Jean-François Houde, Wharton*

**12:00-13:30** LUNCH

**13:30-14:50** SESSION II

**Channels of Impact: User Reviews when Quality is Dynamic  
and Managers Respond**

Judy Chevalier, Yale University

*Discussant: Chris Nosko, University of Chicago*

**14:50-15:10 COFFEE BREAK**

**15:10 - 16:30 The Impact of Earnings Disclosure on College Enrollment Decisions**

Chris Neilson, New York University

*Discussant: Nikhil Agarwal, MIT*

**18:00 - RECEPTION AND DINNER**

**THURSDAY - JULY 9, 2015**

**8:30-9:00 CONTINENTAL BREAKFAST - ON SITE**

**9:00-10:20 SESSION III**

**Mechanism Design for Designs: Principals with Good (and bad) Taste**

Matt Mitchell, University of Toronto

*Discussant: Nicolas Sahuguet, HEC Montréal*

**10:20-10:40 COFFEE BREAK**

**10:40-12:00 Does Privatized Health Insurance Benefit Patients or Producers? Evidence from Medicare Advantage**

Marika Cabral, University of Texas

*Discussant: Matt Grennan, Wharton*

**12:00-13:30 LIGHT LUNCH**