
**CIRANO-CIRPÉE CONFERENCE ON
INDUSTRIAL ORGANIZATION**

JULY 8-9, 2015

HEC MONTRÉAL

**3000, CHEMIN DE LA CÔTE-SAINTE-CATHERINE, MONTRÉAL
PARIS ROOM – 3RD FLOOR**

PROGRAM

WEDNESDAY - JULY 8, 2015

8:30-9:00 CONTINENTAL BREAKFAST - ON SITE

9:00-10:20 SESSION I

**Cheap Talk, Round Numbers, and the Economics of
Negotiation**

Matt Backus, Cornell University

Discussant: Heski Bar-Isaac, University of Toronto

10:20-10:40 COFFEE BREAK

10:40-12:00 **Staggered vs. Simultaneous Price Setting with an Application
to an Online Market**

Andrew Sweeting, University of Maryland

Discussant: Jean-François Houde, Wharton

12:00-13:30 LUNCH

13:30-14:50 SESSION II

**Channels of Impact: User Reviews when Quality is Dynamic
and Managers Respond**

Judy Chevalier, Yale University

Discussant: Chris Nosko, University of Chicago

14:50-15:10 COFFEE BREAK

15:10 - 16:30 The Impact of Earnings Disclosure on College Enrollment Decisions

Chris Neilson, New York University

Discussant: Nikhil Agarwal, MIT

18:00 - RECEPTION AND DINNER

THURSDAY - JULY 9, 2015

8:30-9:00 CONTINENTAL BREAKFAST - ON SITE

9:00-10:20 SESSION III

Mechanism Design for Designs: Principals with Good (and bad) Taste

Matt Mitchell, University of Toronto

Discussant: Nicolas Sahuguet, HEC Montréal

10:20-10:40 COFFEE BREAK

10:40-12:00 Does Privatized Health Insurance Benefit Patients or Producers? Evidence from Medicare Advantage

Marika Cabral, University of Texas

Discussant: Matt Grennan, Wharton

12:00-13:30 LIGHT LUNCH